



Here, members benefit.



AEU's Rob Stuardi Named National Association Lead

On behalf of The American Equity Underwriters, Inc. (AEU), Rob Stuardi has taken on the responsibility of working alongside several of the more prominent maritime industry associations to help contribute to the success of the industry as whole.

In his new role as Vice President, Broker & National Association Lead, Rob will continue to work with brokers to provide innovative USL&H solutions to maritime employers. In addition, he will be focused on developing relationships with key industry associations in order to partner in such a way that AEU can share thought leadership as well as offer access to AEU's multitude of resources and benefits

to the maritime industry at large.

Rob says of his new role, "I'm excited to see where the next few years bring us. AEU has so many terrific resources and stores of knowledge to serve the maritime industry. I'm honored to have the opportunity to share that with those outside of our ALMA membership who may not receive the same level of services as our members."

Rob was assigned this newly expanded role after AEU recognized their existing relationships within maritime industry associations were truly beneficial and informative on both sides, and that there was a need for assistance in more deliberate partnering with these and other affiliated associations to help strengthen the maritime industry as a whole.

About AEU: AEU is the program administrator for American Longshore Mutual Association (ALMA), a group mutual association based in Bermuda which is authorized by the U.S. Department of Labor to provide USL&H coverage in all 50 states. Because it is a group mutual association, AEU has the freedom to be more creative in their products and to customize them for optimal results.